

Management Discussion and Analysis

This interim MD&A report has been prepared based on the consolidated of GFPT Public Company Limited (“GFPT” or “the Company”) and its subsidiaries (collectively, “GFPT Group”) for the 2nd Quarter 2020 as well as included any significant transactions occurred during the 2nd Quarter 2020.

GFPT Group has policy to mitigate risks from foreign exchange rate volatility, which occurred from export sales and raw material importation by hedging forward contract from several financial institutions.

A summary of the key operational matters and events for the 2nd Quarter 2020

Financial Highlights	2Q 2020		2Q 2019		Change		6M 2020		6M 2019		Change	
	THB million	% Sales	THB million	% Sales	THB million	%	THB million	% Sales	THB million	% Sales	THB million	%
Revenue from Sales	3,321.06	100.00	4,346.60	100.00	(1,025.54)	(23.59)	7,003.26	100.00	8,312.61	100.00	(1,309.35)	(15.75)
Gross Profit	474.83	14.30	602.83	13.87	(127.99)	(21.23)	1,014.55	14.49	1,136.61	13.67	(122.06)	(10.74)
EBITDA	614.59	18.51	771.86	17.76	(157.27)	(20.38)	1,372.61	19.60	1,375.58	16.55	(2.97)	(0.22)
Net Profit	222.96	6.71	341.50	7.86	(118.54)	(34.71)	547.61	7.82	569.35	6.85	(21.74)	(3.82)

The Company have closely monitored COVID-19 pandemic situation and expected that there shall be an impact on marketing for both domestic and export market which may be affected by lower domestic consumption and lower purchase order from export market. As a result, overall financial performance of GFPT Group in 2Q2020 dropped from the same period last year as a result of lower revenue from sales and lower net profit comparing to 2Q2019.

GFPT Group had total revenue from sales of THB 3,321.06 million in 2Q2020, representing a decrease of THB 1,025.54 million or 23.59% down from 2Q2019 mainly from lower revenue of chicken processing business which decreased by THB 811.14 million or 37.48% down comparing to 2Q2019 mainly from lower revenue from direct export processed chicken products.

The consolidated gross profit was THB 474.83 million in 2Q2020, decreased by THB 127.99 million or 21.23% down from 2Q2019 from decreasing in total revenue from sales. The consolidated gross profit margin contributed of 14.30% in 2Q2020, slightly increased from 13.87% in 2Q2019.

The participating profit from associates was THB 84.96 million in 2Q2020, increased by THB 11.44 million or 15.57% up comparing to 2Q2019. In addition, the consolidated EBITDA in 2Q2020 was THB 614.59 million, decreased by THB 157.27 million or 20.38% down from 2Q2019.

Finally, consolidated net profit in 2Q2020 accounted for THB 222.96 million or equal to EPS of THB 0.18 per share, decreased by THB 118.54 million or 34.71% down from 2Q2019. For capital structure of the Group, as at June 30, 2020, the consolidated debt to equity ratio was 0.43 time and the consolidated net debt to equity ratio was considerably low at 0.25 time.

Overall Financial Performance and Profitability

Business Segment of GFPT Group	2Q 2020		2Q 2019		Change		6M 2020		6M 2019		Change	
	THB million	%	THB million	%	THB million	%	THB million	%	THB million	%	THB million	%
Chicken Processing	1,353.24	40.75	2,164.38	49.79	(811.14)	(37.48)	2,897.66	41.38	3,815.07	45.89	(917.41)	(24.05)
Feed	761.00	22.91	756.30	17.40	4.70	0.62	1,480.68	21.14	1,521.62	18.30	(40.94)	(2.69)
Farm	1,043.70	31.43	1,244.24	28.63	(200.54)	(16.12)	2,289.62	32.69	2,613.46	31.44	(323.84)	(12.39)
Processed Food	163.12	4.91	181.68	4.18	(18.56)	(10.22)	335.30	4.79	362.46	4.36	(27.16)	(7.49)
Total Sales	3,321.06	100.00	4,346.60	100.00	(1,025.54)	(23.59)	7,003.26	100.00	8,312.61	100.00	(1,309.35)	(15.75)

Revenue from Sales

The consolidated revenue from sales for 2Q2020 were THB 3,321.06 million, decreased by THB 1,025.54 million or 23.59% down from 2Q2019, mostly from higher revenue from chicken processing business which decreased by THB 811.14 million or 37.48% down comparing to 2Q2019.

The consolidated revenue from sales for 6M2020 was THB 7,003.26 million, decreased by THB 1,309.35 million or 15.75% down as compared to 6M2019 mainly from decreasing in revenue from chicken processing segment by 24.05%.

The consolidated revenue from sales in 2Q2020 consisted of chicken processing segment represented 40.75%, feed segment represented 22.91%, farm segment represented 31.43%, and processed food segment represented 4.91%.

Chicken Processing Segment

Revenue from chicken processing segment in 2Q2020 consisted of revenue from direct export cooked chicken products and fresh frozen chicken meat, indirect export of chicken meat, and domestic sales of chicken parts,

represented 40.75% of revenue from sales, amounting THB 1,353.24 million, decreased by THB 811.14 million or 37.48% down from 2Q2019 mainly from decreasing in revenue from direct export processed chicken products.

The Company's total export of chicken products for 2Q2020 was 6,100 metric tons, decreased by 3,200 metric tons or 34.41% down from 2Q2019 mostly from decreasing in export volume of processed chicken to the European Union.

Revenue from chicken processing segment for 6M2020 was THB 2,897.66 million, decreased by THB 917.41 million or 24.05% down as compared to 6M2019 mainly from decreasing in revenue from direct export processed chicken products.

Feed Segment

Revenue from feed segment in 2Q2020 consisted of revenue from animal feed, aqua feed, and shrimp feed, represented 22.91% of revenue from sales, amounting THB 761.00 million, increased by THB 4.70 million or 0.62% up from 2Q2019.

Revenue from feed segment mostly increased from higher revenue from aqua feed which increased by 19.39%.

Revenue from feed segment for 6M2020 was THB 1,480.68 million, reduced by THB 40.94 million or 2.69% down as compared to 6M2019 mainly from decreasing in revenue from animal feed and shrimp feed.

Farm Segment

Revenue from farm segment consisted of revenue from selling live broilers to GFN, our joint venture, and selling day-old-chicks to both international and domestic market, represented 31.43% of revenue from sales in 2Q2020.

Revenue from farm segment was THB 1,043.70 million, decreased by THB 200.54 million or 16.12% down from 2Q2019 mainly from lower revenue from selling live broilers.

Revenue from farm segment for 6M2020 was THB 2,289.62 million, decreased by THB 323.84 million or 12.39% down as compared to 6M2019 mainly from lower revenue from selling live broilers.

Processed Food Segment

Revenue from processed food business consisted of chicken sausage, and other processed chicken products for domestic market, represented 4.91% of revenue from sales. In 2Q2020, the revenue from processed food was THB 163.12 million, decreased by THB 18.56 million, or 10.22% down from 2Q2019.

Revenue from processed food segment in 2Q2020 decreased from lower sales volume and selling price of processed food which decreased by 5.12% and 5.43%, respectively, comparing to 2Q2019.

Revenue from processed food segment for 6M2020 was THB 335.30 million, decreased by THB 27.16 million or 7.49% down as compared to 6M2019 mainly from lower sales volume of processed food for domestic market.

Cost of Sales and Gross Profit

Cost of sales for 2Q2020 was THB 2,846.23 million, decreased by THB 897.55 million or 23.97% down from 2Q2019 while gross profit in 2Q2020 was THB 474.83 million, dropped by THB 127.99 million or 21.23% down from 2Q2019 primarily from lower revenue from sales.

Cost of sales for 2Q2020 contributed of 85.70% of revenue from sales, slightly decreased from 86.13% in 2Q2019 while gross profit margin contributed about 14.30% in 2Q2020, slightly increased from 13.87% in 2Q2019.

Cost of sales for 6M2020 was THB 5,988.71 million, decreased by THB 1,187.29 million or 16.55% down as compared to 6M2019 while gross profit for 6M2020 was THB 1,014.55 million, decreased by THB 122.06 million or 10.74% down as compared to 6M2019 mainly from lower revenue from sales.

Other Income

The consolidated other income in 2Q2020 was THB 72.48 million, decreased by THB 0.91 million or 1.23% down from 2Q2019. The consolidated other incomes in 2Q2020 was 2.18% of revenue from sales, gradually increased from 1.69% in 2Q2019.

The consolidated other income for 6M2020 was THB 138.75 million, decreased by THB 0.82 million or 0.59% down as compared to 6M2019.

Selling General and Administrative Expenses

The consolidated SG&A expenses in 2Q2020 equaled to THB 328.30 million, decreased by THB 3.03 million or 0.91% down from 2Q2019. The Consolidated SG&A expenses decreased since lower freight cost due to lower export volume comparing to 2Q2019. The consolidated SG&A expenses in 2Q2020 were 9.89% of revenue from sales, increased from 7.62% in 2Q2019.

The consolidated SG&A expenses for 6M2020 was THB 658.48 million, decreased by THB 6.92 million or 1.04% down as compared to 6M2019 mainly from lower freight cost due to lower export volume.

Share of Profit from Associated Companies

The consolidated share of profit from associated companies based on the equity method in 2Q2020 was THB 84.96 million, increased by THB 11.44 million, or 15.57% up from 2Q2019 mainly from profit contributed from McKey Food Services (Thailand) Limited (McKey) was THB 77.10 million, increased by THB 16.80 million or 27.86% up from 2Q2019. Nevertheless, profit contributed from GFPT Nichirei (Thailand) Company Limited (GFN) was THB 7.86 million, decreased by THB 5.36 million or 40.52% down comparing to 2Q2019.

The consolidated share of profit from associated companies for 6M2020 was THB 185.21 million, rose by THB 89.96 million or 94.44% up as compared to 6M2019 mainly from higher profit contributed from McKey.

Financial Costs

Financial costs of the group include the interest paid to financial institutions and related persons. The Company's financial costs in 2Q2020 were THB 23.59 million, increased by THB 4.18 million or 21.56% up from 2Q2019. Costs of funds in 2Q2020 were 2.76%, slightly increased from 2Q2019 at 2.32%. The consolidated financial costs of the group in 2Q2020 were 0.71% of revenue from sales, slightly increased from 0.45% in 2Q2019.

Financial costs of the group for 6M2020 was THB 47.70 million, increased by THB 7.47 million or 18.56% up as compared to 6M2019.

Income Tax Expenses

The income tax expense of the Group in 2Q2020 was THB 41.91 million, decreased by THB 31.29 million or 42.75% down from 2Q2019 mainly from lower corporate income tax expenses of our subsidiaries comparing to 2Q2019.

Income tax expense for 6M2020 was THB 115.49 million, increased by THB 4.18 million or 3.75% up as compared to 6M2019.

Net Profit

The consolidated net profit in 2Q2020 was THB 222.96 million, decreased in amount of THB 118.54 million or 34.71% down from THB 341.50 million in 2Q2019. The EPS of 2Q2020 was THB 0.18 per share. The decrease in consolidated net profit was primarily driven from lower revenue from sales comparing to 2Q2019. The consolidated net profit margin in 2Q2020 was 6.71% of revenue from sales, decreased from 7.86% in 2Q2019.

The consolidated net profit for 6M2020 was THB 547.61 million, decreased by THB 21.74 million or 3.82% down as compared to 6M2019 mainly from lower revenue from sales

Earnings Before Interest, Tax, Depreciation and Amortization (EBITDA)

Unit: Million Baht

	2Q 2020	2Q 2019	Change	% Change	6M 2020	6M 2019	Change	% Change
EBIT	289.17	436.36	(147.19)	(33.73)	714.33	724.54	(10.22)	(1.41)
Depreciation Expense	321.50	331.45	(9.95)	(3.00)	650.23	642.66	7.57	1.18
Amortization Expense	3.92	4.05	(0.13)	(3.31)	8.06	8.38	(0.32)	(3.82)
EBITDA	614.59	771.86	(157.27)	(20.38)	1,372.61	1,375.58	(2.97)	(0.22)
EBITDA Margin (%)	18.51	17.76		0.75	19.60	16.55		3.05

The consolidated EBITDA in 2Q2020 was THB 614.59 million, decreased by THB 157.27 million or 20.38% down from 2Q2019. The increasing in consolidated EBITDA resulted from lower revenue from sales. The EBITDA margin in 2Q2020 was 18.51%, increased from 17.76% in 2Q2019.

The consolidated EBITDA for 6M2020 was THB 1,372.61 million, decreased by THB 2.97 million or 0.22% down as compared to 6M2019 mainly from lower revenue from sales.

Financial position
Assets

For the consolidated financial statements as of June 30, 2020, total assets of the GFPT Group equal to THB 19,897.52 million including THB 5,807.83 million (29.19% of total assets) in current assets, THB 9,457.67 million (47.53% of total assets) in property, plant and equipment (PP&E), THB 3,074.39 million (15.45% of total assets) in investments in associated companies, THB 549.52 million (2.76% of total assets) in grandparent chicken and parent chicken and THB 1,008.11 million (5.07% of total assets) in investment in property and other non-current assets.

Total assets as at June 30, 2020 increased in amount of THB 1,077.43 million or 5.72% up from December 31, 2019 from an increase in cash and cash equivalent of THB 777.02 million and an increase in PP&E of THB 419.61 million.

Liabilities

As at June 30, 2020, total liabilities of the Company and its subsidiaries was THB 5,993.49 million comprising of current liabilities of THB 2,642.56 million (44.09% of total liabilities), long-term loans from related persons of THB 2,320.00 million (38.71% of total liabilities), provision for employees benefit of THB 558.65 million (9.32% of total liabilities), deferred rental income of THB 102.17 million (1.70% of total liabilities), lease liabilities of THB 355.75 million (5.94% of total liabilities), and other non-current liabilities of THB 14.36 million (0.24% of total liabilities).

The total liabilities as at June 30, 2020 increased by THB 788.44 million or 15.15% up from December 31, 2019 primarily from trade and other payables increased in amount of THB 385.60 million and current portion of long-term loans from related persons increased in amount of THB 393.00 million. However, long-term loans from related persons decreased in amount of THB 274.40 million. All short-term and long-term loans of the Group are in THB currency only, thus; The Company has no exposure in foreign currency borrowings.

As at June 30, 2020, trade and other payables of the Company and its subsidiaries was THB 1,367.62 million, increased in amount of THB 385.60 million or 39.27% increased from December 31, 2019.

The consolidated interest-bearing liabilities as at June 30, 2020 were THB 3,413.00 million, decreased from December 31, 2019 in amount of THB 11.40 million mainly from long-term loans from related persons decreased in amount of THB 274.40 million.

Shareholders' Equity

As at June 30, 2020, the consolidated shareholders' equity in amount of THB 13,904.03 million, an increase of THB 288.99 million or 2.12% up from December 31, 2019; primarily from the increase in retained earnings in amount of THB 294.31 million. The consolidated book value as at June 30, 2020 was THB 11.09 per share, slightly increased from THB 10.86 per share as at December 31, 2019.

Liquidity

Cash Flow Activities

For the six-month period ended June 30, 2020, the Company and its subsidiaries generated cash flows from operating activities of approximately THB 2,038.38 million, increased by THB 582.29 million from the same period last year.

For the six-month period ended June 30, 2020, the Company and its subsidiaries used net cash in its investing activities in amount of THB 933.21 million, increased by THB 193.19 million from the same period last year.

For the six-month period ended June 30, 2020, the Company and its subsidiaries used net cash from its financing activities in an amount of THB 328.15 million, decreased by THB 114.33 million from the same period last year.

As at June 30, 2020, the Company and its subsidiaries' cash position in cash and cash equivalents was THB 1,864.27 million, increased by THB 350.01 million from the same period last year.

Liquidity ratios

As at June 30, 2020, the liquidity of the Company and its subsidiaries was considerably appropriate for its operations and had strong financial position. As at June 30, 2020, the consolidated current ratio was 2.20 times, decreased from 2.95 times as at December 31, 2019. The quick ratio was 0.93 time, slightly decreased from December 31, 2019 at 0.99 time.

Short-term Debt Maturity

As at June 30, 2020, the Company and its subsidiaries' current liabilities of THB 2,642.56 million comprise of short-term loans of THB 700.00 million, trade payables and other payables THB 1,367.62 million, and other current liabilities THB 574.94 million.

Due to its strong position in cash flow and liquidity, the Company and its subsidiaries can repay the debt obligations including trade payables and other payables, short term loans, the current portion of long-term loans from financial institutions, and interest expenses. The repayment can be made from cash flow from operation activities. As at June 30, 2020, the consolidated current ratio was 2.20 times, the net debt to equity ratio was low at 0.25 time.

As at June 30, 2020, The Company and its subsidiaries still had available credit line of the revolving short-term borrowings with financial institutions including bank overdraft in amount of THB 242.00 million, short-term loans, letters of credit, trust receipts, packing credit in amount of THB 7,251.73 million and forward foreign exchange contract in amount of THB 940.48 million.

Capital Structure

The Company and its subsidiaries had strong financial position. As at June 30, 2020, the consolidated debt to equity ratio was 0.43 time, slightly increased from 0.38 time as at December 31, 2019.

As at June 30, 2020, the consolidated interest-bearing liabilities were THB 3,413.00 million, slightly decreased from THB 3,424.40 million as at December 31, 2019. The net debt to equity of the Group was considerably low at 0.25 time, same level as 0.25 time as at December 31, 2019. In summary, the Company had appropriate capital structure.

GFPT Group Expansion Plan

In the next 3-5 years, the Company has planned to grow organically by investing in greenfield projects. We focus on capacity expansion along the stream of our vertical integrated chicken production. Firstly, broiler farm operation will be expanded to reach capacity of 380,000 birds per day. Secondly, we are constructing the new chicken processing plant with a capacity of 150,000 birds per day. Finally, the further processing plant will be in the next phase of construction to produce cooked product for export with capacity of 24,000 metric tons per year.

The investment budget for these projects is estimated to be around THB 1,200 - 1,500 million per year. However, this expansion plan can be adjusted depending on changes of future situation.

Progress of fire accident

According to fire accident which affected production capacity of cooked chicken products, normal production capacity was 2,000 metric tons per month. The 2 production lines, affected by fire accident, had production capacity of approximately 1,000 tons per month. Currently, the 2 production lines are closed for renovate and in process of ordering new machines and expected to be installed in 4Q2020. As for fresh chicken meat, it can be sold to customers for further processing. In addition, our 2 associated companies have helped to produce cooked chicken products that have mutual agreement with customers.

Interim Management Discussion and Analysis for the 2nd Quarter 2020

Consolidated statement of financial position of GFPT Public Company Limited and its subsidiary companies

As at June 30, 2020 and December 31, 2019

	As at Jun 30, 2020		As at Dec 31, 2019		Change	
	MB	%	MB	%	MB	%
Cash and Cash Equivalent	1,864.27	9.37	1,087.26	5.78	777.02	71.47
Trade and Other Receivable	661.41	3.32	889.86	4.73	(228.45)	(25.67)
Inventories	3,243.72	16.30	3,716.83	19.75	(473.11)	(12.73)
Derivative Assets	14.30	0.07	-	-	14.30	100.00
Other Current Assets	24.13	0.12	19.60	0.10	4.54	23.15
Total Current Assets	5,807.83	29.19	5,713.54	30.36	94.29	1.65
Investment in Associated Companies	3,074.39	15.45	2,891.82	15.37	182.57	6.31
Grandparent Chickens	90.83	0.46	99.90	0.53	(9.07)	(9.08)
Parent Chickens	458.70	2.31	438.39	2.33	20.30	4.63
Investment Property	343.73	1.73	346.91	1.84	(3.17)	(0.91)
Property, Plant and Equipment	9,457.67	47.53	9,038.06	48.02	419.61	4.64
Right-of-Use Assets	393.63	1.98	-	-	393.63	100.00
Deferred Tax Assets	117.39	0.59	180.28	0.96	(62.89)	(34.89)
Other Non-Current Assets	153.36	0.77	111.20	0.59	42.16	37.92
Total Non-Current Assets	14,089.69	70.81	13,106.56	69.64	983.13	7.50
Total Assets	19,897.52	100.00	18,820.10	100.00	1,077.43	5.72
Short-Term Loans from Financial Institutions	700.00	3.52	830.00	4.41	(130.00)	(15.66)
Trade and Other Payable	1,367.62	6.87	982.01	5.22	385.60	39.27
Current Portion of Deferred Rental Income	9.17	0.05	9.17	0.05	-	-
Current Portion of Long-Term Loans from RPT	393.00	1.98	-	-	393.00	100.00
Current Portion of Lease Liabilities	18.86	0.09	-	-	18.86	100.00
Derivative Liabilities	15.78	0.08	-	-	15.78	100.00
Other Current Liabilities	138.12	0.69	115.83	0.62	22.29	19.25
Total Current Liabilities	2,642.56	13.28	1,937.02	10.29	705.54	36.42
Long-Term Loans from RPT	2,320.00	11.66	2,594.40	13.79	(274.40)	(10.58)

Interim Management Discussion and Analysis for the 2nd Quarter 2020

	As at Jun 30, 2020		As at Dec 31, 2019		Change	
	MB	%	MB	%	MB	%
Deferred Rental Income	102.17	0.51	106.76	0.57	(4.59)	(4.30)
Lease Liabilities	355.75	1.79	-	-	355.75	100.00
Provision for Employee Benefit	558.65	2.81	551.45	2.93	7.21	1.31
Other Non-Current Liabilities	14.36	0.07	15.43	0.08	(1.07)	(6.95)
Total Non-Current Liabilities	3,350.93	16.84	3,268.03	17.36	82.90	2.54
Total Liabilities	5,993.49	30.12	5,205.05	27.66	788.44	15.15
Total Shareholders' Equity	13,904.03	69.88	13,615.04	72.34	288.99	2.12
Total Liabilities and Shareholders' Equity	19,897.52	100.00	18,820.10	100.00	1,077.43	5.72

Interim Management Discussion and Analysis for the 2nd Quarter 2020

Consolidated Income Statement of GFPT Public Company Limited and its subsidiary companies

For the three-month period ended June 30, 2020 and 2019

	2Q 2020		2Q 2019		Change	
	MB	%	MB	%	MB	%
Revenue from Sales	3,321.06	100.00	4,346.60	100.00	(1,025.54)	(23.59)
Cost of Sales	(2,846.23)	(85.70)	(3,743.78)	(86.13)	(897.55)	(23.97)
Gross Profit	474.83	14.30	602.83	13.87	(127.99)	(21.23)
Other Income	72.48	2.18	73.39	1.69	(0.91)	(1.23)
Gain from Exchange Rate	28.70	0.86	17.95	0.41	10.74	59.84
Loss from Derivative	(43.50)	(1.31)	-	-	43.50	100.00
Selling Expenses	(113.69)	(3.42)	(136.13)	(3.13)	(22.45)	(16.49)
Administrative Expenses	(214.61)	(6.46)	(195.20)	(4.49)	19.42	9.95
Profit from Operating Activities	204.21	6.15	362.84	8.35	(158.63)	(43.72)
Share of Profit from Associates	84.96	2.56	73.51	1.69	11.44	15.57
Financial Costs	(23.59)	(0.71)	(19.41)	(0.45)	4.18	21.56
Profit before Income Taxes	265.58	8.00	416.95	9.59	(151.37)	(36.30)
Income Tax Expenses	(41.91)	(1.26)	(73.20)	(1.68)	(31.29)	(42.75)
Profit for the Period	223.67	6.73	343.75	7.91	(120.08)	(34.93)
Non-Controlling Interests	(0.72)	(0.02)	(2.25)	(0.05)	(1.54)	(68.21)
Net Profit	222.96	6.71	341.50	7.86	(118.54)	(34.71)

Interim Management Discussion and Analysis for the 2nd Quarter 2020

Consolidated Income Statement of GFPT Public Company Limited and its subsidiary companies

For the six-month period ended June 30, 2020 and 2019

	6M 2020		6M 2019		Change	
	MB	%	MB	%	MB	%
Revenue from Sales	7,003.26	100.00	8,312.61	100.00	(1,309.35)	(15.75)
Cost of Sales	(5,988.71)	(85.51)	(7,176.00)	(86.33)	(1,187.29)	(16.55)
Gross Profit	1,014.55	14.49	1,136.61	13.67	(122.06)	(10.74)
Other Income	138.75	1.98	139.57	1.68	(0.82)	(0.59)
Gain from Exchange Rate	32.54	0.46	18.51	0.22	14.03	75.84
Gain from Derivative	1.76	0.03	-	-	1.76	100.00
Selling Expenses	(239.46)	(3.42)	(274.60)	(3.30)	(35.15)	(12.80)
Administrative Expenses	(419.02)	(5.98)	(390.79)	(4.70)	28.23	7.22
Profit from Operating Activities	529.12	7.56	629.29	7.57	(100.17)	(15.92)
Share of Profit from Associates	185.21	2.64	95.25	1.15	89.96	94.44
Financial Costs	(47.70)	(0.68)	(40.23)	(0.48)	7.47	18.56
Profit before Income Taxes	666.63	9.52	684.32	8.23	(17.68)	(2.58)
Income Tax Expenses	(115.49)	(1.65)	(111.31)	(1.34)	4.18	3.75
Profit for the Period	551.15	7.87	573.01	6.89	(21.86)	(3.82)
Non-Controlling Interests	(3.53)	(0.05)	(3.66)	(0.04)	(0.12)	(3.36)
Net Profit	547.61	7.82	569.35	6.85	(21.74)	(3.82)

Interim Management Discussion and Analysis for the 2nd Quarter 2020

Consolidated Cash Flows Statement of GFPT Public Company Limited its subsidiary companies

For the six-month period ended June 30, 2020 and 2019

	Y 2020	Y 2019	Change
	MB	MB	MB
Net Cash Received from Operating Activities	2,038.38	1,456.09	582.29
Net Cash Used in Investing Activities	(933.21)	(740.03)	193.19
Net Cash Used in Financing Activities	(328.15)	(442.49)	(114.33)
Effects of exchange rates in cash and cash equivalents	-	0.59	(0.59)
Net Increase in Cash and Cash Equivalents	777.02	274.17	502.85
Cash and Cash Equivalent at the Beginning of the Period	1,087.26	1,240.10	(152.84)
Cash and Cash Equivalent at the Ending of the Period	1,864.27	1,514.26	350.01

Financial Ratios of GFPT Public Company Limited and its subsidiaries

	Y 2020	Y 2019
Current Ratio ¹ (times)	2.20	2.95
Quick Ratio ² (times)	0.93	0.99
Gross Profit Margin ³ (%)	14.30	13.87
Operating Profit Margin ⁴ (%)	8.71	10.04
Net Profit Margin ⁵ (%)	6.51	7.70
Debt/Equity Ratio ⁶ (times)	0.43	0.38
Net Debt/Equity Ratio ⁷ (times)	0.25	0.25

Remark:

- 1) Current Ratio = Current Assets / Current Liabilities
- 2) Quick Ratio = (Cash + Short-term Investments + Accounts Receivable) / Current Liabilities
- 3) Gross Profit Margin = (Gross Profit / Sales) * 100
- 4) Operating Profit Margin = (EBIT / Sales) * 100
- 5) Net Profit Margin = (Net Profit / Total Revenue) * 100
- 6) Debt/Equity Ratio = Total Debt / Equity
- 7) Net Debt/Equity Ratio = Net Debt / Equity